

Reasons to Hire a Professional Negotiator



The problems with short sales

(What you are hearing)

- Submission delays/documents lost by lender/problems confirming short sale received complete
- Flawed system and lack of established procedures at the lenders and servicers
- Extensive timeframes/lender unresponsiveness/difficulties getting status updates and needed information from lenders and servicers
- Short sales are difficult and cumbersome
- Many complications during the short sale process
- 40% or more never make it to approval

How a licensed NAMG Negotiator can help

(What you need to know)

- **NAMG** provides a clear working packet with standard requirements
- **NAMG** negotiators are extremely familiar with all documents and detailed steps to move the bank forward to a decision
- **NAMG** negotiators are highly experienced with the specific departments to get the short sale submitted and moving in a timely manner
- **NAMG** negotiators create a process with the lenders/servicers even though the banks lack an established procedure
- **NAMG** negotiators penetrate the walls erected by the banks to obtain status updates and the necessary information to move forward
- **NAMG** negotiators coordinate with escrow to accomplish closing
- **NAMG** offers 24 hour online tracking system and weekly email updates
- **NAMG** success rate is over 90%



NAMG Offers Licensed, Experienced Short Sale Negotiators with a combined experience exceeding 7 years and 750 Transactions

NAMG cannot promise an approval, but we do...

Promise the Process

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