

# Your Short Sale is Approved!



## *Now What?*

- By this time your buyer should already be working with his/her lender and ready to move forward once the short sale is approved.
- Read the Approval Letter carefully and comply with all of the instructions 100%. Most important is the timeframe allotted to close.
- Open Escrow and get the closing process started. Ensure the HUD matches the approved figures/timeframe on the Approval Letter.
- Stay in constant communication with all parties to ensure the buyer's loan is on track to close on time, and all necessary tasks are being accomplished in a timely manner.
- Be prepared to discuss with invested parties any shortages that the lender will not cover through the sales price.
- By partnering with **NAMG SSD**, you will have a team helping you get this done!



## **National Asset Management Group**

### ***Short Sale Division***

*"Helping agents help their clients"*

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#### **Websites:**

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