

Reasons to Hire a Professional Negotiator



The problems with short sales

(What you are hearing)

- Short Sales are cumbersome and time consuming
- Sheer volume of short sales is creating delays in the lender process
- Issues with packet submission: lost, incomplete or resubmission needed
- Lack of industry standards or short sale procedures creates delays
- Many complications during the short sale process
- 40-50% of short sales submitted never approved or closed

How a licensed NAMG Negotiator can help

(What you need to know)

- **NAMG** provides a clear working packet with standard requirements as well any specific lender documents needed
- **NAMG** negotiators are extremely familiar with all documents and detailed steps in order to assist lenders in the short sale process
- **NAMG** negotiators have extensive experience with specific departments to get the short sale submitted and moving in a timely manner
- **NAMG** negotiators use a refined process in aiding lenders to ensure the short sale process is completed
- **NAMG** negotiators understand the importance of regular follow ups with lenders as well as keeping our agents informed.
- **NAMG** negotiators coordinate with escrow to accomplish closing
- **NAMG** offers 24 hour online tracking system and weekly email updates
- **NAMG** average close/success rate is 85% or more



NAMG Offers Licensed, Experienced Short Sale Negotiators with a combined experience exceeding 6 years and 650 Transactions

NAMG cannot promise an approval, but we do...

Promise the Process

NAMG is not associated with the government, and the services provided by NAMG are not approved by the Government or by the Lender(s).

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